

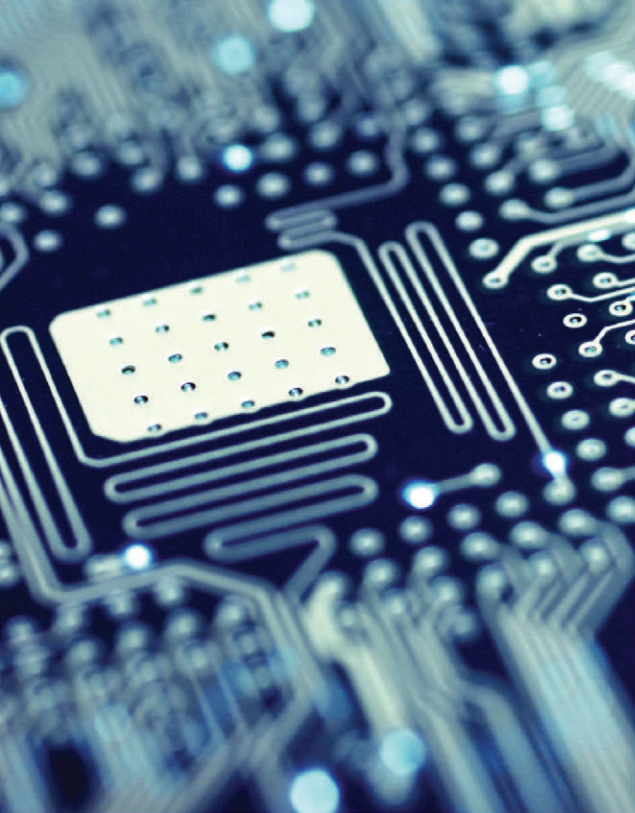


INVEST IN SALISBURY



Economic Performance

July to December 2018



Salisbury, the ideal business base

The City of Salisbury shines as one of Australia's most successful business regions, outperforming the State average for attracting investment and creating jobs over the past two decades.

We offer affordable commercial land, excellent transport infrastructure, a highly skilled workforce and access to world leading research facilities.

Salisbury's workforce has always boasted an above average rate of trade qualifications. In recent years, new developments such as Mawson Lakes have provided employment opportunities and a lifestyle which have attracted greater numbers of university graduates to the city.

The City of Salisbury is renowned as one of the most progressive and business friendly local authorities in the country. A highly efficient, streamlined development and planning process, combined with a progressive attitude means that most commercial developments are approved within 21 days and major projects within three months.

A dedicated Economic Development team is ready to listen to your business needs and provide advice and assistance to help you take advantage of all that Salisbury has to offer.

Salisbury. It makes good business sense.

Salisbury is the fourth largest local economy in South Australia by Gross regional Product and third largest in relation to local jobs

Headline economic figures include:

- Gross Regional Product of **\$6.47 billion**
- **6,818** actively trading businesses providing **53,544 jobs**
- **70,119** residents in the workforce with an 7.8% unemployment rate (down from 9.1% for the same period in 2017).

Investment Snapshot

Approximately **\$2.7 billion** of investment (minimum value of \$5 million per project) across 39 projects is currently underway or proposed within Salisbury.

- **\$483 million** of projects proposed but not yet commenced including Northern Adelaide Food Park at Edinburgh Parks, District Outlet at Parafield Airport, DSTG High Performance Computer Centre.
- **\$85 million** of projects lodged for development assessment (either with Council or the State Government) including upgrade for Temple College; Aldi at Salisbury; Edinburgh Central mixed use; Savills packaging warehouse; and DeLorean bioenergy plant.
- **\$230 million** of projects that have received development approval but are yet to commence including South Australian Produce Market expansion at Pooraka, 11 storey mixed use development at Mawson Lakes, GIC Kings Point retail and leisure precinct development and St Basil's aged care.
- **\$250 million** of projects that have received development approval but are yet to commence including South Australian Produce Market expansion at Pooraka, 11 storey mixed use development at Mawson Lakes, GIC Kings Point retail and leisure precinct development, Edenfield Family Care, St Basil's aged care and school upgrades for Endeavour College, Thomas Moore College and Bethany School.
- **\$1.83 billion** underway including the Northern Connector, Edinburgh Defence Base upgrade, Salisbury Community Hub, Sigma Pharmaceuticals, Metro Parade mixed use development, and various defence contracts.
- **\$600 million** of recently completed projects including defence base training facility upgrades, Mayne Pharma expansion, Saints Road Shopping Centre, Haulmark manufacturing facility and Mawson Lakes Supermarket & Student Living project.



\$6.47 BILLION
Gross Regional
Product



6,818
Businesses
in Salisbury

Polaris Centre Activity Snapshot

The Polaris Business and Innovation Centre is the City of Salisbury's hub for the provision of business support, urban planning and economic development services.

Headline figures include:

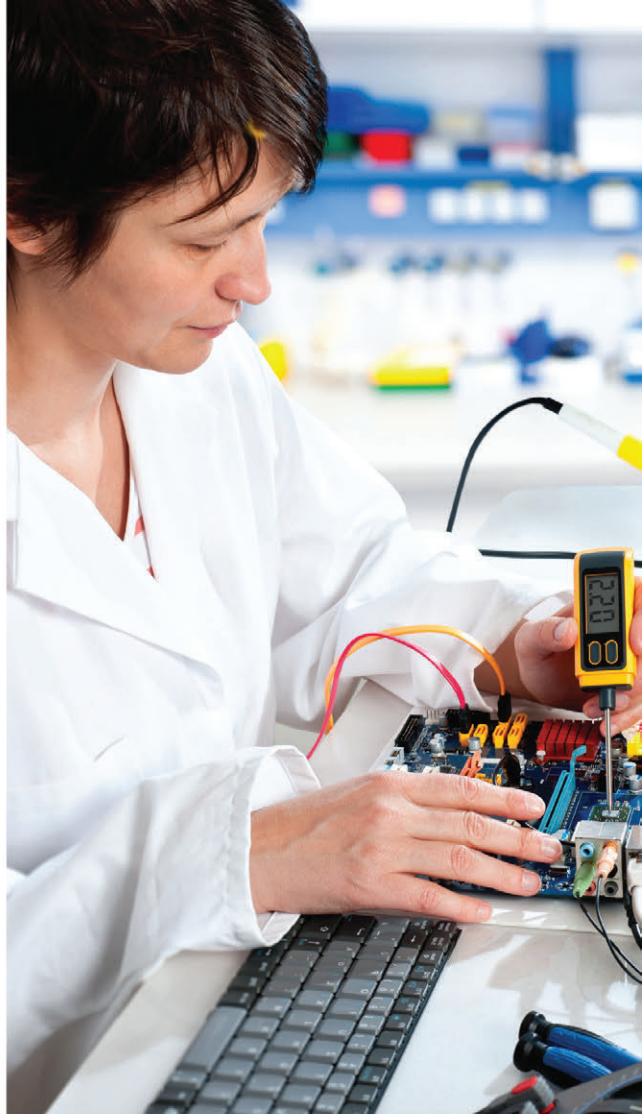
- **Investment Attraction** – currently working with **13 firms** with potential for **3,552 jobs**.
- **Business Expansion** – working with **5 firms** on expansion plans with potential growth of **300 jobs**
- **Business Information** – provided to **633 individual firms** during the first half of the 2018-19 financial year
- **Start Up Support** – provided to **50 intenders and early stage firms** during the first half of the 2018-19 financial year
- **Willingness of Polaris Clients to refer others to Polaris** – 91%.

Development Applications

In the first six months of this financial year, **\$115.6 million** worth of development applications were approved by Council. This compares to **\$76.4 million** for the same period in the previous financial year.

Larger commercial developments (value exceeding \$5 million) lodged or approved include:

- **\$46.5 million** - GIC Kings Road: shopping leisure complex at 1460 Main North Road
- **\$23 million** – St Basil's Salisbury Plains aged care facility
- **\$10 million** – Sigma Pharmaceuticals state distribution centre at Pooraka
- **\$9.8 million** – alterations and additions to Helping Hand residential aged care, Ingle Farm
- **\$8 million** – alteration and additions to Edenfield Family Care
- **\$6 million** – warehouse at Pooraka
- **\$5.5 million** construction of new building at Bethany Christian School
- **\$5 million** – expansion of Endeavour College
- **\$5 million** – mixed use development in Edinburgh Parks comprising industrial, retail and childcare tenancies
- **\$5 million** – development of new senior learning centre at Thomas More College



53,544
Jobs in
Salisbury



\$2.7 BILLION
Investment in
Salisbury

Announcements and initiatives

July 2018 to December 2018

During the past six months a range of announcements have been made or media articles published including:

- Parafield-based Silentium receives two Defence Innovation Hub contracts. One contract, valued at \$870,000, will be used to advance the concept of a system to provide enhanced space situational awareness while the second contract, valued at \$647,000, will support the development of a capability to provide broad-area situational awareness for bases and vehicles.
- Cobham Aviation launches new cadet program for aspiring pilots.
- ASX-listed Sigma Pharmaceuticals commences construction of \$20 million warehousing facility at Pooraka.
- Osmoflo delivers emergency water treatment solution for Masirah Island, Oman.
- Bickford's announces \$20 million investment in a new state-of-the art bottling plant at its existing premises.
- A \$70 million High Performance Computer Centre expected to employ more than 100 people will be built at Edinburgh's Defence Science and Technology Group.
- New \$5 million ambulance station opened at Parafield Airport. With nearly 100 staff at the facility, including around 30 paramedics, the Parafield Ambulance Station is now the largest in the State
- Salisbury-based Mexican restaurant, Quetzalcoatl, featured in New York Times.
- NAWMA receives \$250,000 grant from State Government to help cover the cost of new equipment to improve the quality of recyclable material.
- Mawson Lakes company, Sitael Australia, has signed a statement of strategic intent with the Australian Space Agency to manufacture small satellites in Australia and undertake strategic space technology research and development.
- SA Food Industry Award finalists announced - they include Salisbury-based firms Golden North, Lifestyle Bakery, Mitani Products, Bickford's Group and The Yoghurt Shop.
- Four local companies included in InDaily's Top 100 SA Business Index; Mayne Pharma (number 7), Adelaide Airport Limited – owner of Parafield Airport (8), Codan Limited (13), and Ellex Medical Lasers Ltd (42)
- Australian Defence Force to base its \$2 billion acquisition of MQ-9 Reaper unmanned aircraft at Edinburgh.
- SupaShock and AirSpeed received awards at the Defence Teaming Centre's Annual Awards night
- Footersville relocates to Edinburgh Parks.
- Edinburgh-based BAE Systems Australia has chosen Saab Australia and Lockheed Martin Australia to help develop the combat system for the Hunter class frigates to be built at Osborne
- Mawson Lakes based Speedcast, has made the Top 10 Hottest Companies in Satellites in 2018

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