

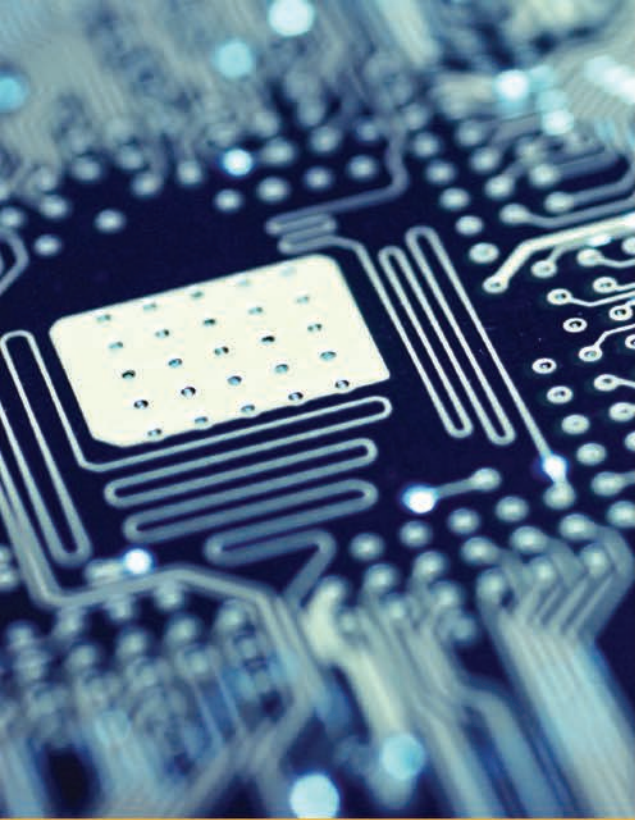


INVEST IN SALISBURY



Economic Performance

2017 - 2018



Salisbury, the ideal business base

The City of Salisbury shines as one of Australia's most successful business regions, outperforming the State average for attracting investment and creating jobs over the past two decades.

We offer affordable commercial land, excellent transport infrastructure, a highly skilled workforce and access to world leading research facilities.

Salisbury's workforce has always boasted an above average rate of trade qualifications. In recent years, new developments such as Mawson Lakes have provided employment opportunities and a lifestyle which have attracted greater numbers of university graduates to the city.

The City of Salisbury is renowned as one of the most progressive and business friendly local authorities in the country. A highly efficient, streamlined development and planning process, combined with a progressive attitude means that most commercial developments are approved within 21 days and major projects within three months.

A dedicated Economic Development team is ready to listen to your business needs and provide advice and assistance to help you take advantage of all that Salisbury has to offer.

Salisbury. It makes good business sense.

Salisbury is the fourth largest local economy in South Australia

Headline economic figures include:

- Gross Regional Product of **\$6.38 billion (2.2% annual growth)**
- **6,815** actively trading businesses providing **53,011 jobs (2.7% annual growth)**.
- **70,166** residents in the workforce with an 8.2% unemployment rate (down from 9.2% for the same period in 2016).

Investment Snapshot

Just over **\$3 billion** of investment (minimum value of \$5 million per project) across 39 projects is currently underway or proposed within Salisbury. Of these 39 projects, nine have the potential to create in excess of 2,200 jobs.

- **\$1.03 billion** of projects proposed but not yet commenced including Saab-UniSA Defence Institute at Mawson Lakes, DevWest District Outlet at Parafield Airport, upgrade to RAAF base to accommodate Tritons, Building Better Schools program, relocation of firms to Northern Adelaide Food Park and JORN radar upgrade.
- **\$110.5 million** of projects lodged for development assessment including GIC proposal for Kings Road, aged care facilities at Pooraka and Parafield Gardens, Veroguard investment and a 11 storey mixed use development at Mawson Lakes.
- **\$97.7 million** of projects that have received development approval but are yet to commence including South Australian Produce Market expansion at Pooraka, SA Water pumping facility at Bolivar and Salisbury Community Hub.
- **\$1.73 billion** underway including the Northern Connector, Edinburgh Defence Base upgrade, two significant mixed use developments in Mawson Lakes, construction of facilities to accommodate Haulmark at Edinburgh Parks and Saints Road Shopping Centre.

Polaris Centre Activity Snapshot

The Polaris Business and Innovation Centre is the City of Salisbury's hub for the provision of business support, urban planning and economic development services. Over the past twelve months the Polaris and Salisbury Investment websites refreshed – both can be accessed from the top menu of www.salisburybusiness.com.au

Inaugural Polaris business lunch held featuring State's Chief Innovator, Dr Tom Hadju, attracted 120 guests

Polaris commenced delivery of contract with City of Tea Tree Gully to provide small business advisory services in that Council area.

Headline figures include:



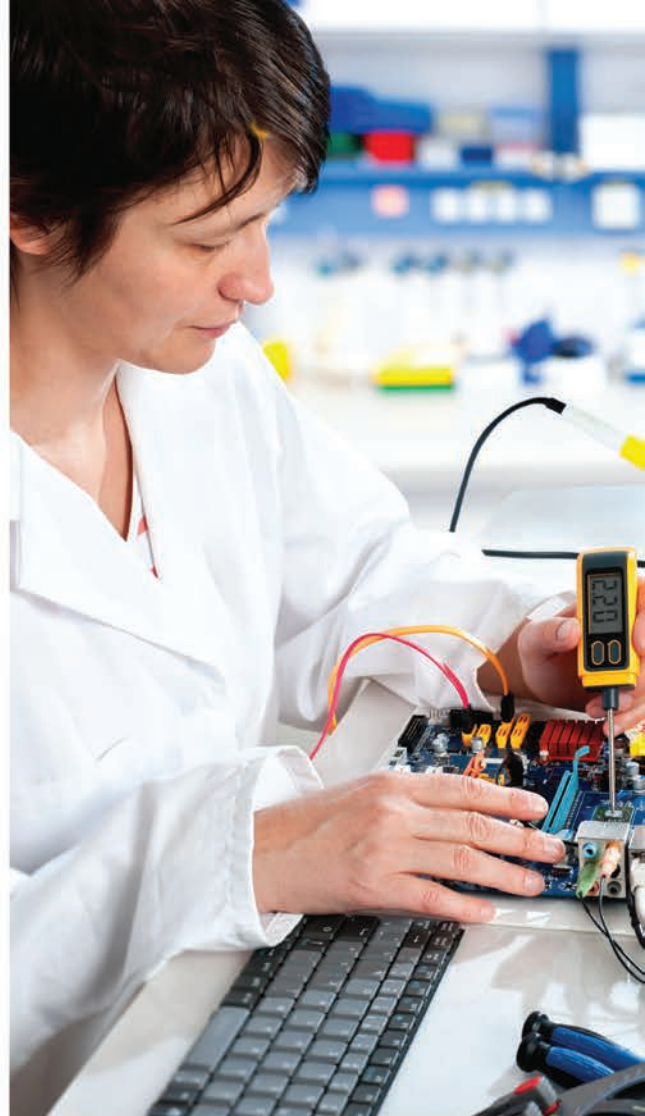
- **Investment Attraction** – currently working with **16 firms** with potential for **1,997 jobs**. Four firms Polaris has worked with have committed to investing in Salisbury with the potential to create 790 jobs
- **Business Expansion** – working with **6 firms** on expansion plans with potential growth of **295 jobs**
- **Business Information** – provided to 906 **individual firms** this financial year
- **Start Up Support** – provided to **148 intenders and early stage firms** this financial year
- **Willingness of Polaris Clients to refer others to Polaris** – **91%**.

Development Applications

In 2017-18, **\$175.4 million** worth of development applications were approved by Council.

Larger commercial developments (value exceeding \$5 million) lodged or approved include:

- **\$46.5 million** - GIC Kings Road: shopping leisure complex at 1460 Main North Road
- **\$35 million** - 10 storey mixed use building at 104 Elder Drive, Mawson Lakes
- **\$33 million** - DeLorean Energy anaerobic digestion facility
- **\$32.3 million** - Salisbury Community Hub
- **\$23 million** - St Basil's Salisbury Plains aged care facility
- **\$17.6 million** - Alterations to existing Helping Hand aged care facilities at Parafield Gardens and Ingle Farm.
- **\$16 million** - Saints Road Shopping Centre
- **\$11 million** - Southern Cross Care: redevelopment of existing retirement village
- **\$10 million** - Ahrens Group for warehousing at Pooraka
- **\$10 million** - Haulmark Trailers manufacturing facility
- **\$8 million** - Kirkbride Architects: Alterations and additions to Edenfield Family Care Nursing Home
- **\$6.8 million** - Aldi, Salisbury
- **\$5.9 million** - Brown Falconer: Supported residential care facility at 47 Burton Road
- **\$5.5 million** - Veroguard cybersecurity manufacturing headquarters at Edinburgh Parks
- **\$5 million** - Warehousing at 70-72 Rundle Road Salisbury South



Announcements and initiatives - July 2017 to June 2018

During the financial year a range of announcements have been made or new initiatives implemented including:

- Announcement that Northern Adelaide Food Park will now be located at Edinburgh and a \$7 million fund will be made available to support tenant attraction.
- Veroguard announced plans to build an advanced manufacturing centre in Salisbury creating almost 600 new jobs in its first three years. The firm subsequently announced plans to form partnerships with internet of things company LVX Group and OpSys which will increase the number of jobs anticipated to be created at its proposed Edinburgh parks manufacturing facility.
- GM Holden ceased manufacturing.
- Brabham commenced building BT-62 supercars (described by Wheels as “the most ambitious, most expensive production car this country has ever built, and most likely the fastest”) in Edinburgh Parks.
- Transit Australia Group (TAG) and global electric driverless technology company EasyMile announced a new partnership to be based in Edinburgh Parks, creating an autonomous vehicle hub.
- Official opening of Ellex Medical Lasers manufacturing facility at Mawson Lakes with 150 staff
- First Building Upgrade Finance agreement completed in South Australia between City of Salisbury and Your DC
- Mawson Lakes business, Speedcast, secured a multi-year contract to provide communications Services to Australian Antarctic Research Stations. The company also secured a multi-year contract to provide communications Services to Australian Antarctic Research Stations and secured a 10 year contract with NBN Co valued at \$184 million to deliver enterprise grade satellite services.
- Precision Components partnered with UniSA to open a concentrated solar research field at Edinburgh Parks that includes 25 heliostats
- Defence announced \$659 million in funding at Edinburgh to support the P-8A Poseidon. This includes \$250 million for a training simulator and \$409 million to improve facilities.
- In the lead up to the 2018 State election, Council undertook significant advocacy in relation to the positioning and disposal of land in Technology Park. This included an agreed position by key private sector stakeholders regarding its future usage as a space/defence precinct (which resulted in a jointly signed letter to the Premier); positioning of Salisbury as a space/defence hub through our involvement in the University of SA’s space school and Brand SA defence month; and active engagement with key defence and space stakeholders.
- New space and defence precinct to be established in Technology Park, Mawson Lakes creating 550 jobs.
- Sital, Italy’s largest private satellite company announces it will establish its Australian headquarters at Mawson Lakes making it the first company in Australia with the capability to design and manufacture satellites and payloads of up to 300kg.
- Daronmont Technologies receives \$7.9 million Defence Innovation Hub contract.
- Lockheed Martin wins \$700 million contract to fit combat systems into Australia’s future submarines.
- Saab Australia and UniSA to work together on a new design for Australia’s warship consoles.
- SA Produce Market receives \$2.5 million grant for its \$10.5 million solar panel project.
- Supashock announced its relocation into northern Adelaide with plans to create 60 new jobs.
- Delorean Energy announced plans to construct a \$66.7 million bioenergy facility in Edinburgh Parks.
- BAE Systems announced as providers of \$1.2 billion upgrade of the JORN radar system creating 200 jobs.
- Parafield Airport masterplan approved by Commonwealth Government. The masterplan forecasts the addition of 1,820 direct FTE positions and an additional \$273.9 million addition to GSP over the life of the plan.
- La Casa Del Formaggio and Auscold Logistics announced as the first tenants of the Northern Adelaide Food Park.
- Golden North, with its head office in Cavan, named best ice cream in Australia by Canstar.
- Mincham Aviation, located at Parafield, received \$272,000 funding through the Federal Government’s Defence Innovation Hub to explore the development of a tube launched unmanned aerial vehicle
- SAAB Australia awarded a contract from Luerssen Australia to provide the Situational Awareness System for the Royal Australian Navy’s new \$3.6 billion Offshore Patrol Vessels project, creating 50 jobs.
- BAE Systems was announced as the builder of the \$35 billion Future Frigate Project, expected to create 4,000 jobs across Australia and 1,500 at the ASC at Osborne.

For further information please contact:

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