

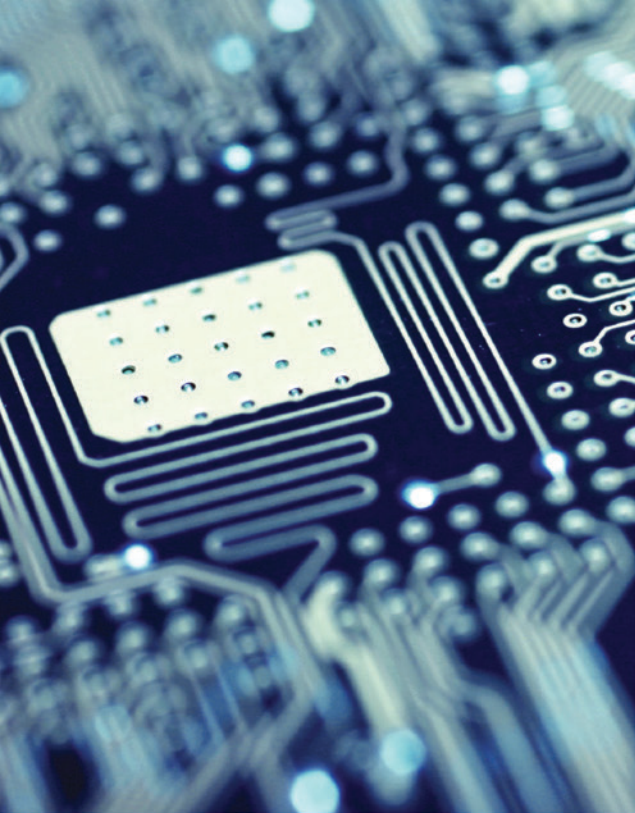


INVEST IN SALISBURY



Economic Performance

2018 to 2019



Salisbury, the ideal business base

The City of Salisbury shines as one of Australia's most successful business regions, outperforming the State average for attracting investment and creating jobs over the past two decades.

We offer affordable commercial land, excellent transport infrastructure, a highly skilled workforce and access to world leading research facilities.

Salisbury's workforce has always boasted an above average rate of trade qualifications. In recent years, new developments such as Mawson Lakes have provided employment opportunities and a lifestyle which have attracted greater numbers of university graduates to the city.

The City of Salisbury is renowned as one of the most progressive and business friendly local authorities in the country. A highly efficient, streamlined development and planning process, combined with a progressive attitude means that most commercial developments are approved within 21 days and major projects within three months.

A dedicated Economic Development team is ready to listen to your business needs and provide advice and assistance to help you take advantage of all that Salisbury has to offer.

Salisbury. It makes good business sense.

Salisbury is the fourth largest local economy in South Australia by Gross regional Product and third largest in relation to local jobs

Headline economic figures include:

- Gross Regional Product of **\$6.49 billion**
- **7,234** actively trading businesses providing **53,718 jobs**. The number of actively trading businesses increased by **399 (5.8%)**, the second highest increase in South Australia.
- **71,170** residents in the workforce with an 8.0% unemployment rate (down from 8.3% for the same period in 2018).

Investment Snapshot

Approximately **\$2.9 billion** of investment (minimum value of \$5 million per project) across 35 projects is currently underway or proposed within Salisbury.

- **\$389 million** of projects proposed but not yet commenced including District Outlet at Parafield Airport, investment in public schools and company moves to Edinburgh Parks.
- **\$85 million** of projects lodged for development assessment (either with Council or the State Government) including Temple College classrooms, SA Water solar panels at Bolivar, Raytheon Australia facility in Technology Park, La Casa Del Formaggio manufacturing plant at Edinburgh.
- **\$283 million** of projects that have received development approval but are yet to commence including South Australian Produce Market expansion at Pooraka, Aldi – Salisbury, DeLorean bioenergy plant, 10 storey mixed use development at Mawson Lakes, GIC Kings Point retail and leisure precinct development, Edenfield Family Care and St Basil's aged care.
- **\$2.2 billion** underway including the Northern Connector, Edinburgh Defence Base upgrade, Salisbury Community Hub, Sigma Pharmaceuticals state distribution centre, Huhtamaki distribution centre, Bickfords bottling line installation, Veroguard manufacturing facility, Metro Parade mixed use development, Helping Hand Aged Care, various defence contracts and school upgrades for Endeavour College, Thomas Moore College and Bethany School.
- **\$677 million** of recently completed projects including defence base training facility upgrades, Mayne Pharma expansion, Saints Road Shopping Centre, The Gums aged care facility, Haulmark manufacturing facility, SA Produce Market Solar Energy project and Mawson Lakes Supermarket & Student Living project.



\$6.49 BILLION
Gross Regional
Product



7,234
Businesses
in Salisbury

Polaris Centre Activity Snapshot

The Polaris Business and Innovation Centre is the City of Salisbury's hub for the provision of business support, urban planning and economic development services.

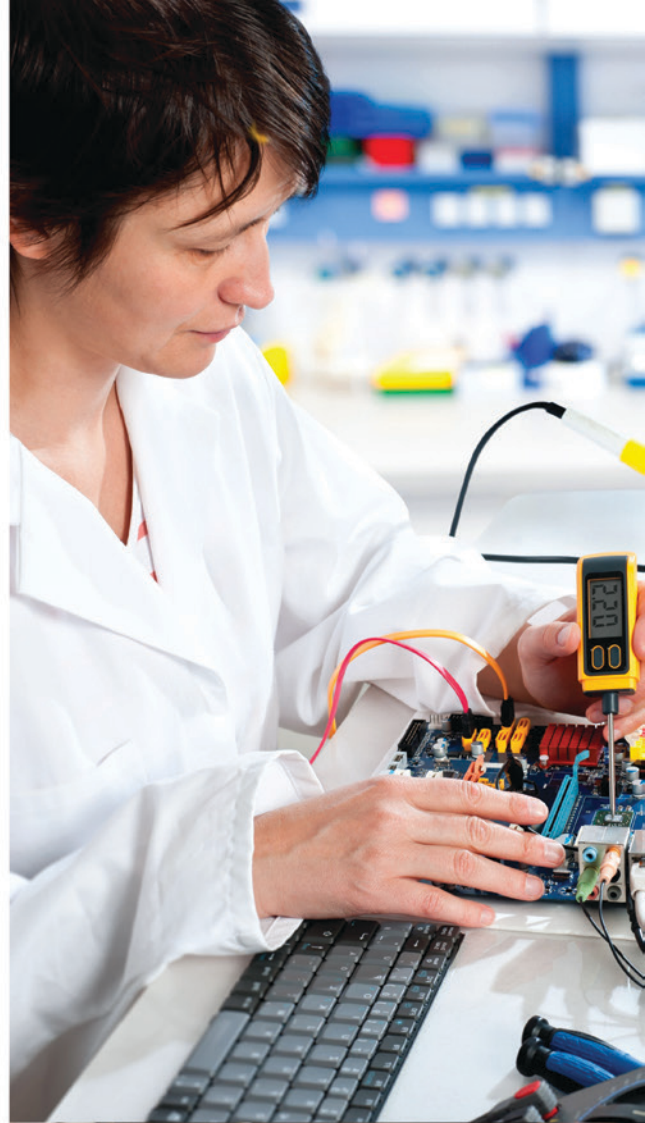
Headline figures include:

- **Investment Attraction** – currently working with **16 firms** on relocation proposals
- **Business Expansion** – working with **10 firms** on expansion plans
- **Business Information** – provided to **706 individual firms** during 2018-19 financial year
- **Start Up Support** – provided to **83 intenders and early stage firms** during the 2018-19 financial year
- **Willingness of Polaris Clients to refer others to Polaris – 91%.**

Development Applications

For the 2018-2019 year, **\$179 million** worth of development applications were approved by Council. This compares to \$175 million for the previous financial year. Larger commercial developments (value exceeding \$5 million) lodged or approved in the year include:

- **\$46.5 million** - GIC Kings Road: shopping leisure complex at 1460 Main North Road
- **\$23 million** - St Basil's Salisbury Plains aged care facility
- **\$10 million** - Sigma Pharmaceuticals state distribution centre at Pooraka
- **\$9.8 million** - alterations and additions to Helping Hand residential aged care, Ingle Farm
- **\$8 million** - alterations and additions to Edenfield Family Care
- **\$6 million** - Vaughan Construction warehouse at Pooraka
- **\$5.5 million** - construction of new building at Bethany Christian School
- **\$5 million** - expansion of Endeavour College
- **\$5 million** - mixed use development in Edinburgh Parks comprising industrial, retail and childcare tenancies
- **\$5 million** - development of new senior learning centre at Thomas More College
- **\$30 million** - Raytheon Australia Centre for Joint Integration facility
- **\$17.4 million** - installation of solar infrastructure at Bolivar Treatment Works
- **\$33 million** - DeLorean Energy waste to energy plant (State assessment)
- **\$12.5 million** - La Casa Del Formaggio manufacturing plant



53,718
Jobs in
Salisbury



\$2.9 BILLION
Investment in
Salisbury

Announcements and initiatives - July 2018 to June 2019

During the year, a range of announcements have been made or media articles published including:

- New hi-tech facility at UniSA's Mawson Lakes Campus will support defence sector small and medium businesses – A new \$2 million collaboration facility will be built at Mawson Lakes. The university will invest \$1 million in the new "Industry 4.0 Testlab", with up to \$1 million in additional funding provided by the Federal Government
- Parafield-based Silentium receives two Defence Innovation Hub contracts. One contract, valued at \$870,000, will be used to advance the concept of a system to provide enhanced space situational awareness while the second contract, valued at \$647,000, will support the development of a capability to provide broad-area situational awareness for bases and vehicles
- Mawson Lakes company, Sitael Australia, has signed a statement of strategic intent with the Australian Space Agency confirming their commitment to enhancing the capability and competitiveness of the Australian Space sector by investing in small satellites manufacture in Australia, operations and ground segment capabilities and through strategic space technology research and development
- Raytheon Australia Centre for Joint Integration announced for Technology Park – The centre is a \$50 million investment by Raytheon Australia and will incorporate an office block and a specialised integration facility
- Walker Corporation brings forward Stage 2 release of Vicinity Industrial Estate due to strong demand for industrial land. Recent purchasers at Vicinity include Hobson Engineering's acquisition of 2.7ha, Proactive Property's purchase of 6,619sqm and Buildtec's 1.4ha buy
- Construction for Huhtamaki's new facility at Pooraka began
- BAE Systems Australia and the Advanced Manufacturing Growth Centre will use Industry 4.0 techniques to contribute to the world's biggest defence program, the Joint Strike Fighter
- Cobham Aviation launches new cadet program for aspiring pilots
- ASX-listed Sigma Pharmaceuticals constructed a \$20 million warehousing facility at Pooraka
- Osmoflo delivers emergency water treatment solution for Masirah Island, Oman
- Bickford's announced \$20 million investment in a new state-of-the art bottling plant at its existing premises
- A \$70 million High Performance Computer Centre expected to employ more than 100 people will be built at Edinburgh's Defence Science and Technology Group
- New \$5 million ambulance station opened at Parafield Airport. With nearly 100 staff at the facility, including around 30 paramedics, the Parafield Ambulance Station is now the largest in the State
- Brabham B62, constructed at Edinburgh parks, sets lap record at Mount Panorama.
- Salisbury-based Mexican restaurant, Quetzalcoatl, featured in New York Times
- SA Food Industry Award winners announced - they include Salisbury-based firms Lifestyle Bakery, Mitani Products, Angelo Kotses - Bickford's Group and Golden North
- Four local companies included in InDaily's Top 100 SA Business Index; Mayne Pharma (number 7), Adelaide Airport Limited – owner of Parafield Airport (8), Codan Limited (13), and Ellex Medical Lasers Ltd (42)
- Australian Defence Force to base its \$2 billion acquisition of MQ-9 Reaper unmanned aircraft at Edinburgh
- Edinburgh-based BAE Systems Australia chose Saab Australia and Lockheed Martin Australia to help develop the combat system for the Hunter class frigates to be built at Osborne
- The Yoghurt Shop goes global - now exporting from Burton to Brunei, Singapore, Hong Kong, and, all things going to plan, Shanghai
- The Gums, a \$14 million centre for people with disabilities, opens in Salisbury
- Haulmark Trailers opened \$15 million manufacturing facility in Edinburgh Parks
- Supashock wins distribution deal on eve of new V8 Supercars season - Edinburgh headquartered Supashock signs agreement that will see Erebus Motorsport become a key distributor for Supashock's motorsport products, including shock absorbers, for vehicles competing in state, national and international categories
- La Casa Del Formaggio announces relocation to Edinburgh Parks to build state of the art manufacturing plant
- BAE Systems expects to employ 100 graduates next year as its \$35 billion frigates program ramps up

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